To: Long, Kay H.
From: Campbell, Judy
Edited: 4/6/98 9:44
Subject: McLANE NE ORDER PLACEMENTS

HI KAY,

PER OUR CONVERSATION THIS DATE, I HAVE BEEN ASKED TO ENSURE THAT ANY McLANE NE ORDERS PLACED BY REGION 16XX ARE NOT ALTERED UNLESS APPROVED SPECIFICALLY BY MYSELF OR LORI MacWILLIAMS.

THE PROBLEMS WE HAVE EXPERIENCED AS A RESULT OF McLANE NE ORDER CHANGES ARE:

1. F. THOMAS CANCELLED A PORTION OF McLANE NE SALEM TEAR TAPE PROMOTION #800438 / DRIVE #804 BUT DID NOT NOTIFY OUR REGION. THEREFORE, WE WERE UNAWARE OF THIS CANCELLATION, AND THE PRODUCT REMAINED IN McLANE'S ALLOCATION, EVEN THOUGH IT WAS NOT BEING SHIPPED - AND WAS NOT REMOVED FROM McLANE NE ALLOCATION AT OUR REGION LEVEL.

2. F. THOMAS CANCELLED A PORTION OF McLANE NE WINSTON .70¢ 2-PACK PROMOTION #800266 AND DID NOT NOTIFY OUR REGION. HOWEVER, THE PORTION HE CANCELLED FOR THIS ORDER WAS NOT REPRESENTATIVE OF HIS CHAINS, AS HIS CHAIN - STARENTERPRISE - HAD ALREADY BEEN REMOVED FROM THIS PROMOTION PRODUCT ALLOCATION. THEREFORE, THE PORTION HE CANCELLED WAS PRODUCT IDENTIFIED FOR OTHER CHAIN COMMITMENTS, AND BECAUSE WE WERE UNAWARE OF THIS CANCELLATION UNTIL THIS DATE, MAY NOT BE SHIPPED TO McLANE NE ON THE DATE WE REQUESTED FOR THIS ORDER.

AS YOU CAN SEE, IT IS VERY IMPORTANT THAT OUR REGION APPROVES ANY CHANGES TO McLANE NE ORDERS.

THANKS FOR YOUR ASSISTANCE.
JUDY CAMPBELL / 1610

CC: MacWilliams, Lori, Schwalm, S, Thomas, Frank R., 2242 - Atlanta Metro Chain

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Source: https://www.industrydocuments.ucsf.edu/docs/gqcn0000